



Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
 Solicitation Response

Proc Folder : 411519  
 Solicitation Description : Parks - Pipestem exercise equipment  
 Proc Type : Agency Purchase Order

Date issued	Solicitation Closes	Solicitation Response	Version
	2018-01-30 13:30:00	SR 0310 ESR01301800000003251	1

VENDOR
000000161475 WEBSTERS FITNESS PRODUCTS INC

Solicitation Number: ARFQ 0310 DNR1800000030

Total Bid : \$33,365.00      Response Date: 2018-01-30      Response Time: 12:21:03

Comments:

**FOR INFORMATION CONTACT THE BUYER**  
 James R Jones  
 304-558-3397  
 james.r.jones@wv.gov

Signature on File	FEIN #	DATE
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All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Commercial Treadmills	3.00000	EA	\$5,940.000000	\$17,820.00

Comm Code	Manufacturer	Specification	Model #
49201501			

Extended Description : 3.1.1 Commercial Treadmill

Comments: Matrix T7xe

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Commercial Elliptical	2.00000	EA	\$4,015.000000	\$8,030.00

Comm Code	Manufacturer	Specification	Model #
42251600			

Extended Description : 3.1.2 Commercial Elliptical

Comments: Matrix E3xe

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Total Gym, or equal	1.00000	EA	\$3,485.000000	\$3,485.00

Comm Code	Manufacturer	Specification	Model #
49201501			

Extended Description : 3.1.3 Total Gym, or equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Commercial Upright Bike	2.00000	EA	\$1,950.000000	\$3,900.00

Comm Code	Manufacturer	Specification	Model #
49201501			

Extended Description : 3.1.4 Commercial Upright Bike

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Power Tower	1.00000	EA	\$130.000000	\$130.00

Comm Code	Manufacturer	Specification	Model #
42251600			

Extended Description : 3.1.5 Power Tower



# ESTIMATE

**Webster's Fitness Products, Inc.**  
Tom Webster  
102 Grandview Drive  
McMurray, Pennsylvania 15317  
United States

Phone: 724-941-5077  
Fax: 724-941-2350  
Toll free: 877-890-4512  
[www.webstersfitness.com](http://www.webstersfitness.com)

**BILL TO**  
**Pipestem Resort State Park**  
James Jones

[james.r.jones@wv.gov](mailto:james.r.jones@wv.gov)

**Estimate Number:** Pipestem Resort  
State Park 1/17/18

**Estimate Date:** January 17, 2018

**Expires On:** February 1, 2018

**Grand Total (USD): \$35,366.90**

Items	Quantity	Price	Amount
<b>T7XE-05</b> Matrix T7XE Treadmill - Embedded 16 in Touchscreen	3	\$5,940.00	\$17,820.00
<b>E3xe</b> Matrix Elliptical	2	\$4,015.00	\$8,030.00
<b>U3x</b> Matrix U3X Upright Bike	2	\$1,950.00	\$3,900.00
<b>Total Gym</b> Total Gym GTS	1	\$3,485.00	\$3,485.00
<b>Power Tower</b> Gold's Gym XR 10.9 Power Tower	1	\$130.00	\$130.00

**Subtotal:** \$33,365.00  
Sales Tax 6%: \$2,001.90

**Total:** \$35,366.90

**Grand Total (USD): \$35,366.90**

## Notes

All Matrix equipment comes with a 3 years parts and 3 years labor warranty.

Price includes shipping and installation.



## U3x Upright Cycle



- LED console display with expanded feedback offers intuitive operation
- WiFi connectivity accommodates optional Matrix Asset Management system and Workout Tracking Network
- Compatible with xID single-point user sign-in for a seamless personal experience
- USB port offers charging for most smartphones and tablets
- Intuitive one-hand adjustment fine-tunes seat position
- Race-inspired handles provide a comfortable ride experience
- Step-thru entry for easy access
- Self-powered system provides cost-savings and freedom of placement within facility

### CONSOLE

Display Type	Dot-matrix LED with profile display
Display Feedback	Time of Day, Time Elapsed, Time Remaining, Total Program Time, Distance (Kilometers or Miles), Calories, Level, Speed, RPM, Heart Rate, METs, Watts, Workout Profile
Secondary Data Display	No
User-defined Multi-language Display	Accessible only through Manager Menu: English, German, French, Italian, Spanish, Dutch, Portuguese, Japanese, Swedish, Finnish, Turkish, Polish
Resistance Range	1-30
Workouts	Manual, Constant Watts, Fat Burn, Interval Training, Target HR, Fitness Test
CSAFE Ready-FitLinxx™	Yes
IPTV Compatible	No
Pro:Idiom Compatible	Optional - add-on TV
FitTouch™	No
Instant On Technology	Yes
One-button Start	Yes
On-the-fly Program Change	Yes
Integrated Vista Clear™ Television Technology	No
FITCONNEXION™ Ready	Yes
WiFi Enabled	Optional
Bluetooth Enabled	No
iPod	Charging only
Multimedia Playback	No
Personal Fan	No
Personal Trainer Portal Compatible	No
USB Port	Yes
Virtual Active™	No
Asset Management Compatible	Yes
Workout Tracking Network Compatible	Yes

Web Connectivity	No
Facility Communication Portal/Calendar	No
RFID Compatible	No
Pause Function	Yes
Reading Rack	Yes

#### FEAT URES

Contact & Telemetric HR	Yes
Handlebar Design	Molded racing design with elbow support
Integrated Arm Rests	Yes
Remote Buttons	Yes
Bottle Holder	Yes

#### RESISTANCE SYSTEM

Resistance System	Brushless generator
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#### TECH SPECS

Crank Design	Three piece with forged arms
Power Requirements	Self-powered / powered 100v-240v - 50/60Hz AC
Minimum Watts	4 powered / 7 self-powered
Minimum RPM	25 powered / 25 self-powered
Assembled Dimensions	130.7 x 65.4 x 153.7 cm / 51.5" x 25.7" x 60.5"
Max User Weight	182 kg / 400 lbs.
Assembled Weight	86.3 kg / 190.2 lbs.
Shipping Weight	99.7 kg / 219.7 lbs.



# E3xe Suspension Elliptical



- Constant Rate of Acceleration and our patented suspension design delivers a perpetually smooth motion free of wheels and tracks
- Removable disk for easy serviceability
- Self-powered system provides cost-savings and freedom of placement within facility
- Contralateral action with tapered, dual action handlebars mimics the body's true movement and proper fit
- Ergo Form Grips with integrated controls enhance comfort and accessibility of key functions
- 53.3 cm / 21":quoted:
- Low 24 cm / 9.5" step-on height for easy accessibility
- Custom interface configuration facilitates personalized communication with users
- Compatible with Virtual Active programming to provide an immersive exercise experience
- Optimized app interface designed specifically for fitness
- Compatible with IPTV
- Vista Clear Television Technology offers the most vibrant picture quality in the industry
- 25.6 cm / 10.1" touchscreen display with FitTouch Technology offers intuitive operation
- WFi connectivity accommodates optional Matrix Asset Management system and Workout Tracking Network

## CONSOLE

Display Type	25.6 cm / 10.1" touchscreen LCD
Display Feedback	Time of Day, Time Elapsed, Time Remaining, Total Program Time, Distance (Kilometers or Miles), Calories, Calories per Hour, Level, Speed, Pace, Average Pace, RPM, Heart Rate, Peak Heart Rate, METs, Watts, Dynamic Profile Display, Static Profile Display
Secondary Data Display	No
User-defined Multi-language Display	English, German, French, Italian, Spanish, Dutch, Portuguese, Chinese (s), Chinese (t), Japanese, Korean, Swedish, Finnish, Russian, Arabic, Turkish, Polish, Welsh, Basque, Vietnamese, Somali, Danish
Resistance Range	1-25
Workouts	Manual, Rolling Hills, Target HR, Interval Training, Constant Watts, Fat Burn, Fitness Test, Random, Calorie Goal, Distance Goal, Time Goal,
CSAFE Ready-FitLinxx™ Certified	Yes
IPTV Compatible	Yes
Pro:Idiom Compatible	No
FitTouch™ Technology	Yes
One-button Start	Yes
On-the-fly Program Change	Yes
Integrated Vista Clear™ Television Technology	Yes
FITCONNEXION™ Ready	No
WiFi Enabled	Optional
Bluetooth Enabled	Optional
iPod® / iPhone® / iPad® Compatible	No
Multimedia Playback	Compatible with most tablet and smartphone systems using android OS



Personal Fan	No
Personal Trainer Portal Compatible	No
UŠB Port	Yes
Virtual Active™ Compatible	Yes
Asset Management Compatible	Yes
Workout Tracking Network Compatible	Yes
Web Connectivity	Optional
Facility Communication Portal/Calendar	Optional
RFID Compatible	No

#### FEATURES

Stride Length	53.3 cm / 21"
Contact & Telemetric HR	Yes
Footpad Insert Type	No
Pedal Spacing	6.4 cm / 2.5"
Handlebar Design	Multi-position dual action / custom ergo-bend stationary
Remote Buttons	Yes
Pause Function	Yes

#### FRAME

Available Colors	Iced Silver or Matte Black
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#### RESISTANCE SYSTEM

Resistance System	Brushless generator
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#### TECH SPECS

Reading Rack	Yes
Power Requirements	Self-powered / powered 100v-240v - 50/60Hz AC
Minimum Watts	4 powered, 56 self-powered
Minimum RPM	10 powered / 25 self-powered
Assembled Dimensions	178 x 74 x 174 cm / 70" x 29.2" x 68.5"
Max User Weight	182 kg / 400 lbs.
Assembled Weight	181.0 kg / 398 lbs.
Shipping Weight	193.6 kg / 425 lbs.



# T7xe Treadmill



- 41 cm / 16" touchscreen display with FitTouch Technology offers intuitive operation
- WFi connectivity accommodates optional Matrix Asset Management system, Workout Tracking Network and Personal Trainer Portal
- Compatible with xID single-point user sign-in for a seamless personal experience
- Custom interface configuration facilitates personalized communication with users
- Advanced Sprint 8 High Intensity Interval Training program
- Compatible with Virtual Active programming to provide an immersive exercise experience
- Optimized app interface designed specifically for fitness
- Compatible with IPTV
- RFID compatible to provide touch-free login
- Compatible with most smartphones and tablets for video, audio, charging and on-screen playlist selection
- Vista Clear Television Technology offers the most vibrant picture quality in the industry
- Integrated 3-speed personal fan
- Crossbar speed and incline controls make adjustments quick and easy
- Ultimate Deck System for superior performance and durability
- 56 cm / 22" wide belt provides an added sense of security and freedom
- Matrix 5.0 Hp AC motor with Dynamic Response Drive System fine-tunes response based on footfall pattern for a smooth, consistent, natural workout

## CONSOLE

Display Type	41 cm / 16" class touchscreen LCD
Display Feedback	Time of Day, Time Elapsed, Time Remaining, Total Program Time, Distance (Kilometers or Miles), Calories, Calories per Hour, Speed, Pace, Average Pace, Elevation Gained, Incline, Heart Rate, Peak Heart Rate, METs, Watts, HD Dynamic Profile Display
Secondary Data Display	Yes
User-defined Multi-language Display	English, German, French, Italian, Spanish, Dutch, Portuguese, Chinese, Japanese, Korean, Swedish, Finnish, Russian, Arabic, Turkish, Polish, Welsh, Basque, Vietnamese, Somali, Danish
Workouts	Manual, Rolling Hills, Fat Burn, Sprint 8, Target HR (incline), Gerkin Protocol, Calorie Goal, Distance Goal, Time Goal, Army PFT, Navy PRT, Marine PFT, Air Force PRT, Physical Efficiency Battery (PEB)
CSAFE Ready-FitLinx™ Certified	Yes
IPTV Compatible	Yes
Pro:Idiom Compatible	Yes
FitTouch™ Technology	Yes
One-button Start	Yes
On-the-fly Program Change	Yes
Integrated Vista Clear™ Television Technology	Yes
FITCONNEXION™ Ready	No
WiFi Enabled	Yes
Bluetooth Enabled	Yes
iPod® / iPhone® / iPad® Compatible	Made for iPod®, iPhone®, iPad®



Multimedia Playback	Compatible with most tablet and smart phone systems
Personal Fan	Yes
Personal Trainer Portal Compatible	Yes
USB Port	Yes
Virtual Active™ Compatible	Yes
Asset Management Compatible	Yes
Workout Tracking Network Compatible	Yes
Web Connectivity	Optional
Facility Communication Portal/Calendar	Optional
RFID Compatible	Yes
Pause Function	Yes
Reading Rack	No

#### DRIVE SYSTEM

Drive System	Matrix 5.0 hp AC Dynamic Response Drive System™
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#### FEATURES

Deck Type	Ultimate hard-wax reversible 1" deck
Belt Type	Habasit, 2-ply commercial grade
Running Area	152 x 56 cm / 60" x 22"
Step-on Height	24 cm / 9.5"
Cushion System	Ultimate Deck™ cushioning system
Incline Range	0-15% (590-kg / 1,300-lb. thrust elevation motor)
Speed Range	0.8 - 24.1 km/h / 0.5 - 15 mph
Contact & Telemetric HR	Yes
Crossbar Controls	Go, stop, cool down, speed and incline control
Tread Sense	Yes

#### FRAME

Available Colors	Iced Silver or Matte Black
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#### TECH SPECS

Power Requirements	20-amp dedicated circuit required, non-looped grounded
Electrical Receptacle & Plug	NEMA 5-20R 120v
Assembled Dimensions	215 x 93 x 161 cm / 84.6" x 36.5" x 63.5"
Max User Weight	182 kg / 400 lbs.
Assembled Weight	181 kg / 399 lbs.
Shipping Weight	200 kg / 440 lbs.